



U.K.

Overview

UK EU referendum – what comes next?

— p. 1

Prospects

What will happen in the next 12 months?

— p. 2

Graphs

A market snapshot

— p. 3. As of 6.10 AM BST 06/24/16

EU referendum analysis

- After all local counting stations have declared, 52% of votes have been for “leave” and 48% have been for “remain”
- On this basis, the chief counting officer seems likely to declare a “leave” result later this morning, U.K. time

Initial market reaction: In the Asian markets this morning, the British pound (GBP) has fallen sharply against the U.S. dollar (USD), with the euro (EUR) also declining. Currencies traditionally perceived as “safe haven” in general and the Japanese yen (JPY) in particular have jumped, amidst signs of diminishing global risk appetite. Local Asian equity markets have sold off as markets shift into risk-off mode. Bigger falls in U.K. and European markets are expected when these open. Countries with close economic ties to the U.K., such as Ireland, are likely to be especially vulnerable. The Bank of England (BoE) has already announced that it will provide liquidity support as needed; other central banks have said that they will be supportive, too. An initial response from European Union (EU) leaders is expected in the next few hours.

What to expect: 0-3 months

Politics and policy: David Cameron has this morning announced that he will step down as prime minister before the Conservative Party conference in October. He has implied that his successor, not himself, will trigger Article 50 - i.e. formally start the leave process. This is probably an attempt to stop pressure from the financial markets and other European leaders for a quick start to the process. An early UK general election also remains possible. The EU is expected to adopt a tough negotiating stance, partly to batten down anti-European sentiment in other member states, but also because the U.K. arguably needs a deal more urgently than the EU does. The BoE looks well prepared for extreme market reactions, not least as it could access foreign currency by activating existing swap facilities with the European Central Bank (ECB) and the U.S. Federal Reserve. In the longer term, it could cut rates to support the U.K. economy; quantitative easing could be done if necessary. However, it might face a dilemma if a falling GBP causes inflation to rise. The U.K. Chancellor (whoever he or she will be) will face difficult decisions on austerity vs. the need for fiscal stimulus. Calls for another Scottish independence referendum are possible.

Asset classes: We expect capital outflows to put significant pressure on the GBP, with considerable devaluations vs. the U.S. dollar and JPY, as these are likely to be seen as “safe-haven” currencies. The EUR is also likely to weaken



U.K.

Snapshot

1 EUR = 0.818 GBP

— As of 6:10 AM BST 06/24/16

EU referendum analysis

initially, but by less than the GBP. Risk-off trades may drive U.K. and other equity markets lower. However, larger U.K. exporters could be relative outperformers of U.K. domestically-oriented firms on a belief that a weaker GBP could eventually boost U.K. exports. In the rest of Europe, riskier assets, from financials on both the fixed-income and the equity side, as well as high-yield bonds in the Eurozone and government bonds from the Eurozone periphery, are likely to remain under pressure. Opportunities will however exist in some areas as the markets adjust and eventually stabilize. A lot will depend on how quickly EU decision-makers can restore confidence. Against this background, all upcoming political events in the EU will take on heightened significance, starting with the upcoming election in Spain on Sunday.

What to expect: 3-12 months

Politics and policy: Under Article 50, the leaving country “shall not participate in the discussions of the European Council [...] or in decisions concerning it.” This means that the U.K. prime minister would have to rely on a round of bilateral negotiations with other European leaders. Considerable uncertainty will persist as to what sort of “leave” agreement is possible: a European Economic Area (EEA) style agreement (similar to that now existing with Norway) could be ruled out by the U.K. government’s political need to reduce immigration. Renegotiating 120+ trade deals will take time and create bureaucratic overload. The BoE is likely to keep monetary policy loose; the European Central Bank (ECB) may also have to keep Eurozone monetary policy “looser for longer”, particularly if the Brexit starts to impact the German economy. We believe there is an outside risk that higher inflation due to a lower GBP could add to pressure for a U.K. rate rise. We expect discussions about exiting the EU to start within other European countries. Ideally, EU leaders might also see the referendum as a wake-up call to step up reform efforts.

Asset classes: This is not a “Lehman Moment”: markets will be volatile but the will remain liquid. Following the sharp initial devaluation, further GBP weakness is likely, but with periods of volatility prompted by positive/negative developments in “leave” negotiations. Uncertainty will continue to weigh on U.K. equities, undermining the expected boost from a lower GBP, until we get clarity on a post-EU trade regime. Machinery and transport equipment, chemicals, mineral fuels, insurance and financial services and manufacturing could be particularly vulnerable, given their high exposure to EU trade. Gilt yields will need to rise to a level where risk premia are seen as compensating investors; as a result, they could go above U.S. yields. While we expect this should only have a limited longer-term impact beyond the U.K., the risk of contagion and a broader European crisis will require careful monitoring.

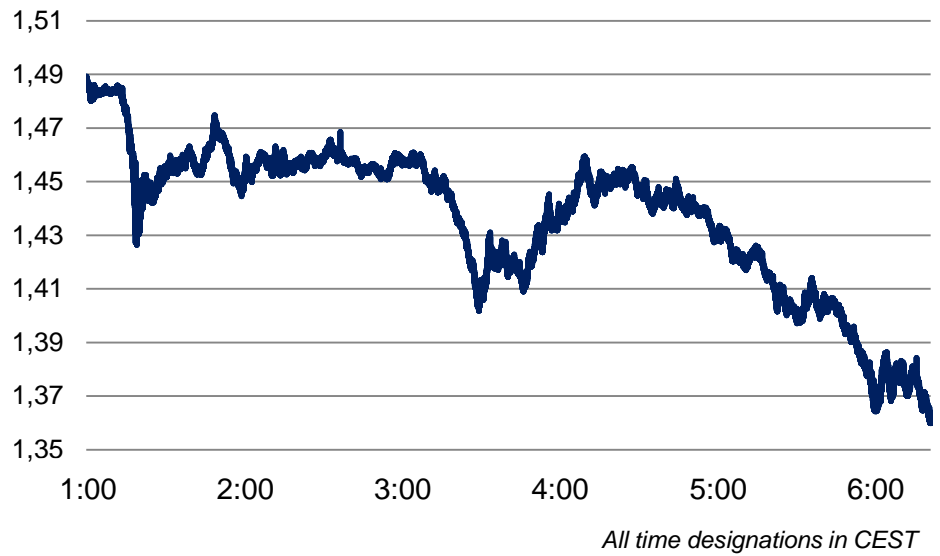
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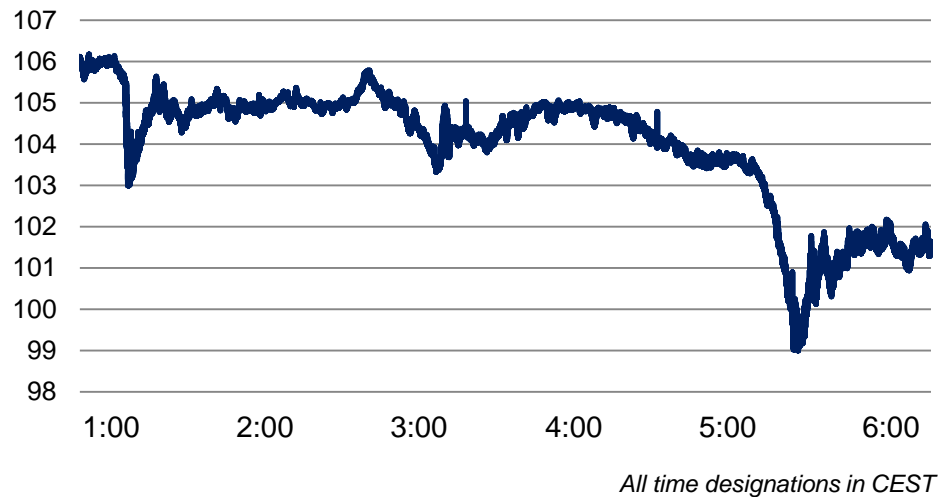
GBP/USD

Source: Bloomberg Finance L.P.,
Deutsche Bank Wealth Management,
06/24/2016



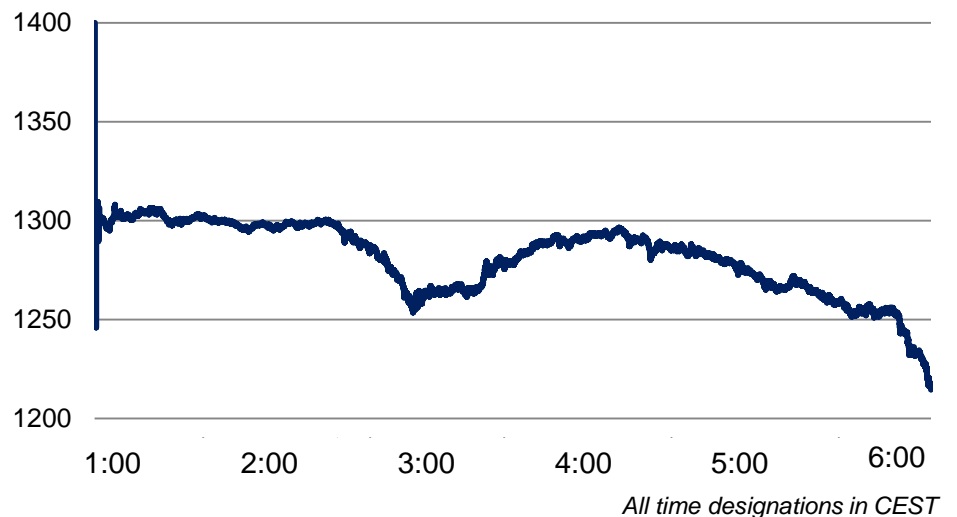
USD/JPY

Source: Bloomberg Finance L.P.,
Deutsche Bank Wealth Management,
06/24/2016



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Source: Bloomberg Finance L.P.,
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24th June 2016

Glossary

Article 50 of the Lisbon Treaty governs the withdrawal of a member state from the European Union.

The **Bank of England (BoE)** is the central bank of England.

Brexit is a combination of the words "Britain" and "Exit" and describes the possible exit of the United Kingdom of the European Union.

Bunds are bonds issued by the German government.

The **Conservative Party** (Conservatives) party is a centre-right political party in the United Kingdom.

The **Chief Counting Officer**, Jenny Watson, will formally announce the national result in front of the television cameras in Manchester.

EUR is the currency code for the euro, the currency of the Eurozone.

The **European Central Bank (ECB)** is the central bank of the European Monetary Union.

The **European Council** is a council of European Union Ministers, whose membership varies according to the topic under discussion.

The **European Economic Area** is the area in which the free movement of persons, goods, services and capital within the internal market of the EU are provided. Participation is not restricted to EU members.

The **European Union (EU)** is a political and economic union of 28 member states located primarily in Europe.

The **Eurozone** is formed of 19 European Union member states that have adopted the euro as their common currency and sole legal tender.

The **Eurozone periphery** is usually understood as comprising Italy, Spain, Portugal, Greece and Ireland.

The **Federal Reserve** is the central bank of the United States.

In the **Foreign Exchange** market investors exchange one currency for another.

The **FTSE250** index includes from the 101st to the 350th largest companies listed.

GBP is the currency code for the pound sterling (see below).

Gilts are bonds that are issued by the British Government.

High Yield bonds are high paying bonds with a lower credit rating than investment-grade bonds. Due to the higher risk of default, these bonds pay a higher yield than investment grade bonds.

The **House of Commons** is the lower house of the parliament of Britain. It includes representatives from England, Northern Ireland, Scotland, and Wales.

Italy's constitutional referendum will be held not later than October 2016 on the question whether voters approve of amending the Italian Constitution to transform the Senate of the Republic into a "Senate of Regions". The bill was proposed by prime minister Matteo Renzi and his party.

JPY is the currency code for the Japanese yen, the Japanese currency.

The **Labour Party** is the main opposition party in the UK House of Commons.

The **MSCI Japan Index** is designed to measure the performance of the large- and mid-cap segments of the Japanese market.

Risk premia refer to the return in excess of the risk-free rate of return that an investment is expected to yield. It is a form of compensation for investors who tolerate the extra risk.

Sterling refers to the pound sterling, the official currency of the UK.

In a **swap** transaction, two parties exchange the cash-flow streams of the different securities they keep on their books.

Treasuries are bonds issued by the U.S. government.

USD is the currency code for the U.S. Dollar.

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